

Nursultan Usmanov

Chief Strategist | Chief Data Officer | Advisor | Independent director

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Profile

10+ years of experience in research, strategic consulting and banking analysis of investment projects (market research and financial analysis).

Within the framework of my banking expertise, I have executed more than 150 industry reviews on investment and export projects worth over \$40 bn. Geography of projects covered 8 countries. I have also prepared in excess of 70 research projects, among them 30 large industry research reports.

Employment

Head of analytical solutions management division 2023 - Present

Information and Computing Center of the Bureau of National Statistics, Astana

- organizing and coordinating employees' efforts to achieve tasks within the experimental statistics framework (10+ employees);
- offering guidance and methodological support in the development of analytical cases (7 dashboards);
- providing analytical support to the Agency for Strategic Planning and Reforms;
- preparation of a recommendation on political-economic reforms for the Executive Office of the President.

Analyst at the Center for Infrastructure and Industrial Research 2021 - 2023

Eurasian Development Bank, Almaty

- evaluation of investment projects, which involved conducting marketing analysis and preparing industry opinions based on the business plan and financial model (70+ projects);
- preparation of reports on infrastructural, industrial and strategic research (6 papers);
- assessment of the prospects for the development of the industry and individual markets (40+ reviews).

Chief Manager of the Department for Infrastructure and Industrial Research 2020 - 2021

Development Bank of Kazakhstan, Astana

- project valuation of the marketing development as part of the consideration of investment projects and export operations (30+ projects/operations);
- formation of a logical structure and sequence of the marketing strategy of projects, and elaboration of assumptions (hypotheses) for the financial model;
- promotion of projects at meetings of the Board of Directors, Management Board and Credit Committee.

Chief Expert of the Directorate of Economic Integration 2014 - 2020

Kazakhstan Center for Industry and Export QazIndustry, Astana

- information and analytical support for the Government, including consideration, preparation of proposals, and comments on various state development programs (300+ two-pagers);
- complex analysis of commodity markets, including forecasting of output, consumption, export, import, prices for goods and manufacturers (60+ reports);
- preparation of reports and development of recommendations on the potential of industrial cooperation of Kazakhstan with other countries (40+ papers and summaries).

Personal details

Website
usmanov.info

LinkedIn
linkedin.com/in/nursultan-usmanov

Education


MSc of Finance
Kazakh-British Technical University, Almaty
Present

BSc of Electric power engineering
Karaganda Technical University, Karaganda


BSc of Economics
Kazakh Economic University, Almaty

Skills

Analytical insight



Global strategy



Investment analysis



Negotiation



Qualities

- Always looking for ways to improve
- Team player and Driven to succeed
- Problem solver
- Data-driven